

**EAST SUSSEX COUNTY COUNCIL AND  
SURREY COUNTY COUNCIL**

**ORBIS JOINT COMMITTEE**



**DATE: 22 APRIL 2016**

**LEAD OFFICER: KEVIN FOSTER (CHIEF OPERATING OFFICER) AND JOHN STEBBINGS (CHIEF PROPERTY OFFICER)**

**SUBJECT: ORBIS TRANSFORMATION PARTNER**

**PURPOSE OF REPORT:**

To provide the Joint Committee with an update on progress for selection of a transformation partner to support the implementation of the Business Plan.

**INTRODUCTION**

1. We recognise that in order to deliver the Orbis Business Plan that some additional capacity will be required. Provision was made in the business plan for a commercial partner to assist with the delivery of the programme and to help develop further opportunities to grow the partnership.

**RECOMMENDATIONS:**

It is recommended that:

2. The Joint Committee notes the proposal, requirements and approach for selecting a transformation partner.

**REASON FOR RECOMMENDATIONS:**

3. To ensure the Joint Committee is informed about the plan for working in conjunction with a transformation partner.

**DETAILS:**

4. Orbis is looking for an external partner to help deliver the Orbis programme of works which will cover a range of business advice and support needs.
5. Where it is possible to draw on existing skills that already exist within the business we will do this and backfill as appropriate, this will be less expensive than paying standard consultancy rates. An example of this could be for process reengineering or project management where skills of this type already exist in the business.
6. The opportunity to work alongside Orbis provides a unique opportunity for potential partners as it provides a window into the Public Sector, utilising the trusted Orbis brand to jointly bid for future opportunities based on the ethos of 'by the public sector for the public sector'.

7. The benefits of such an approach are many, including:
  - a. Increased capability and capacity to grow the Orbis partnership
  - b. Opportunities to share skills, knowledge and resources
  - c. Increased capacity to deliver the business plan
8. A copy of an overview of the key modules required for partner support has been provided under item xx in part 2 of the agenda.

#### **CONSULTATION:**

- Kevin Foster – Chief Operating Officer
- John Stebbings – Chief Property Officer
- Leatham Green – Programme Director People and Change
- Laura Langstaff – Head of Procurement
- Keith Coleman – Procurement Category Manager

#### **WHAT HAPPENS NEXT:**

9. An evaluation of prospective providers will be undertaken in April 2016 with selection of a transformation partner expected shortly after.

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#### **Contact Officer:**

Adrian Stockbridge, Orbis Programme Manager (07837 170418)

#### **Consulted:**

Kevin Foster – Chief Operating Officer

John Stebbings – Chief Property Officer

Leatham Green – Programme Director for People and Change

#### **Annexes:**

#### **Sources/background papers:**

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